

Grain Procurement Merchandiser / Originator

Border Ag & Energy

Bottineau, North Dakota

Border Ag & Energy, a grain cooperative in north central North Dakota, is seeking a motivated Grain Procurement Merchandiser / Originator to join its team. This role supports producers, strengthens the grain division, and helps ensure the cooperative's long-term success.

What You Will Do

- Analyze grain markets, basis levels, and trends to guide purchasing and sales decisions.
- Negotiate grain purchases from local producers and market grain to end users.
- Build strong, service-oriented relationships with farmers and suppliers.
- Oversee grain quality, storage, and inventory accuracy.
- Coordinate transportation to ensure timely grain movement.
- Maintain compliance with federal, state, and industry regulations.
- Support cooperative-wide teamwork by assisting other departments when needed.

What We Are Looking For

- Strong analytical, negotiation, and communication skills.
- Knowledge of grain markets, merchandising, or agriculture, or a willingness to learn.
- Ability to build trust and maintain strong producer relationships.
- High attention to detail and commitment to accuracy.
- Degree in agriculture, business, economics, or a related field, or equivalent experience.

Why Border Ag & Energy

- A stable, community-focused cooperative with strong producer relationships.
- A collaborative team environment where the work makes a real impact.
- Competitive pay and benefits.
- Opportunities for professional growth in the grain industry.
- Willingness to train and develop the right person.

Application Information

Questions and resumes may be sent to Brandon Burbidge at bburbidge@borderag.coop.